



OCRE - Sparkle cloud offering

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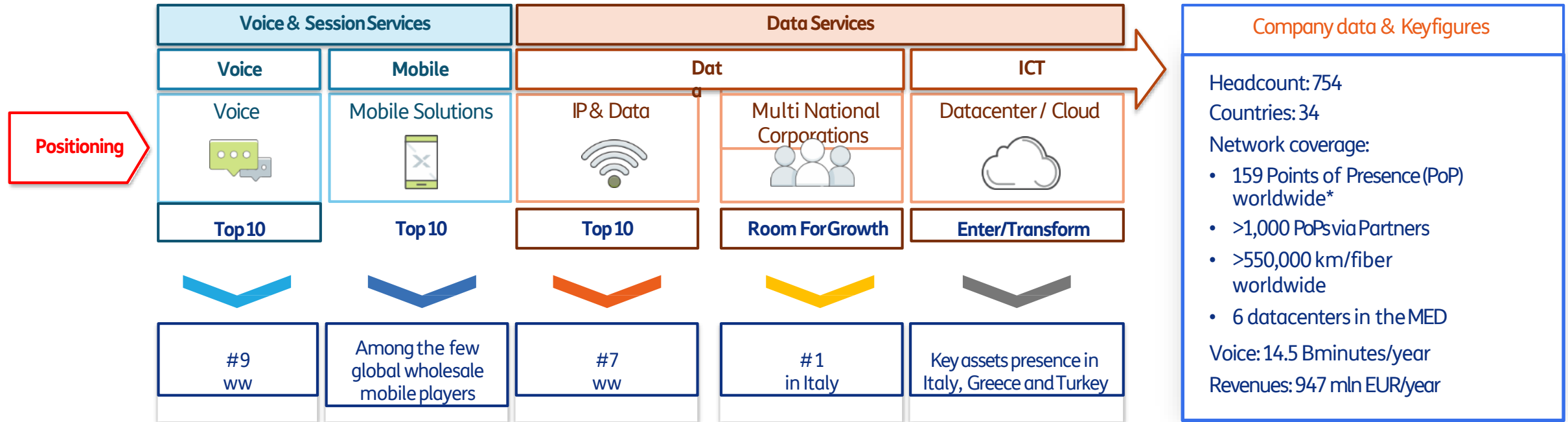
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About Sparkle



- Wholly owned subsidiary of TIM Group spin-off in 2003 to develop the international wholesale and multinational corporate businesses.
- Leading Global Operator with unparalleled experience and know-how in a multiplicity of diverse markets, Sparkle actively takes part in the development of worldwide communications, providing the best global connectivity solution to Fixed & Mobile Carriers, ISPs, OTTs, Media & Content Players, Application SP's and Multinational Corporations.

Data as of December 2021
 (*) Data as of April 2021

OCRE - Sparkle cloud offering

Open Cloud for Research Environment (OCRE) project

In 2020 Sparkle has been awarded by Géant – the pan-European research and education network interconnecting Europe's National Research and Education Networks (NRENs) – as Qualified Integrator of cloud solutions and professional services in the scope of the Open Cloud for Research Environment (OCRE) project.

OCRE's Mission is to promote and accelerate the Cloud adoption by the Education and Research Community through a simplified contractual vehicle and procurement process along with adoption funds, financed by the European Commission.



Open Cloud for Research Environment (OCRE) project

Sparkle has been selected as unique provider
of Google Solutions in 27 Countries.

Albania	Germany	Netherlands
Armenia	Hungary	Poland
Austria	Ireland	Portugal
Belgium	Israel	Slovakia
Bulgaria	Italy	Slovenia
Croatia	Lithuania	Switzerland
Cyprus	Luxembourg	Turkey
France	Malta	Ukraine
Georgia	Montenegro	United Kingdom



Sparkle OCRE proposition in a nutshell

Google Cloud

Supply of Google cloud services, Google Workspace (former G-Suite) and TIM Group's Google-based proprietary solutions with special **discount plans**.

Google Workspace



Full Data Egress Waiver: Sparkle applies **no charge** to traffic generated from Google resources (with no limit on the contract value).



Access for NRENs and NRENs' end Customers to Sparkle Cloud Automation Platform to place orders, activate subscriptions and accounts, manage the relevant users, monitor the associated consumptions and cost through advanced tools.



Remote and on site professional services, leveraging on Sparkle cloud competence centre as well as on selected Partners with geographical focus.



Free induction Workshop to coach and guide Customers in the framework and cloud solutions adoption.

**NEW
OPPORTUNITY**

OCRE Cloud Adoption Funds

- ✓ The overall mission of the **OCRE Project** is to support the EU's digital strategy through empowering people with a new generation of technologies.
- ✓ One of the tools through which this goal is achieved are **OCRE EC-Funded Cloud Adoption mini competition** within the EU & UK lots of the OCRE Framework.
- ✓ In order to boost the adoption of those funds and to award in as many countries as possible, **GÉANT** has **reviewed the funding process** and invites all **Framework Suppliers to cooperate with R&E eligible Institutions** to submit a proposal and compete for EC cloud adoption funding for their research projects.
- ✓ This tender provides the OCRE eligible Institution to be awarded funding up to the budget ceiling of the **OCRE EC Cloud Adoption fund which is 6,5 million € for 2022**.



What shall we do?

- ✓ Identify an eligible project (minimum budget 100K€) based on its compliance with awarding criteria
- ✓ Identify and quantify the resources needed (cloud resources and professional services);
- ✓ Ask all relevant question within the due deadline;
- ✓ Establish a mini-working group to develop the documents necessary for the project submission;
 - Case study template
 - Individual responses to assessment criteria A1, A2, A3, and A4 (max 3000 words each)
- ✓ Project submission and fingers crossed!

Schedule

- Publication invite to mini-competition: 26-04-2022
- Deadline applying questions for Memorandum of Information: 31 - 05 - 2022 -16:00
- Publication Memorandum of Information: 10- 06 -2022
- **Deadline applying bid: 07- 07- 2022 - 12:00 (CET)**
- Awarding decision: 26 - 08-2022
- End of stand-still period: 06-09-2022
- Start project from: 09 -09- 2022



Sparkle contact points

- **Sales Account Manager**

- Paolo Perulli

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- **Sparkle Commercial Team**

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- **Website**

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- **Sparkle Technical Team**

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- **Sparkle Competence Center**

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Self-Care: eCRM (customer service portal)



Esperamos vê-lo no nosso espaço, Pv. Gimnosportivo



Muito Obrigado!

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