



Consortia Manager

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Oct 2021

Agenda

- About ConsortiaManager
- Our Purpose
- Demo
- Questions

About

Private
company

Started as a project in **2014**

8000

institutions

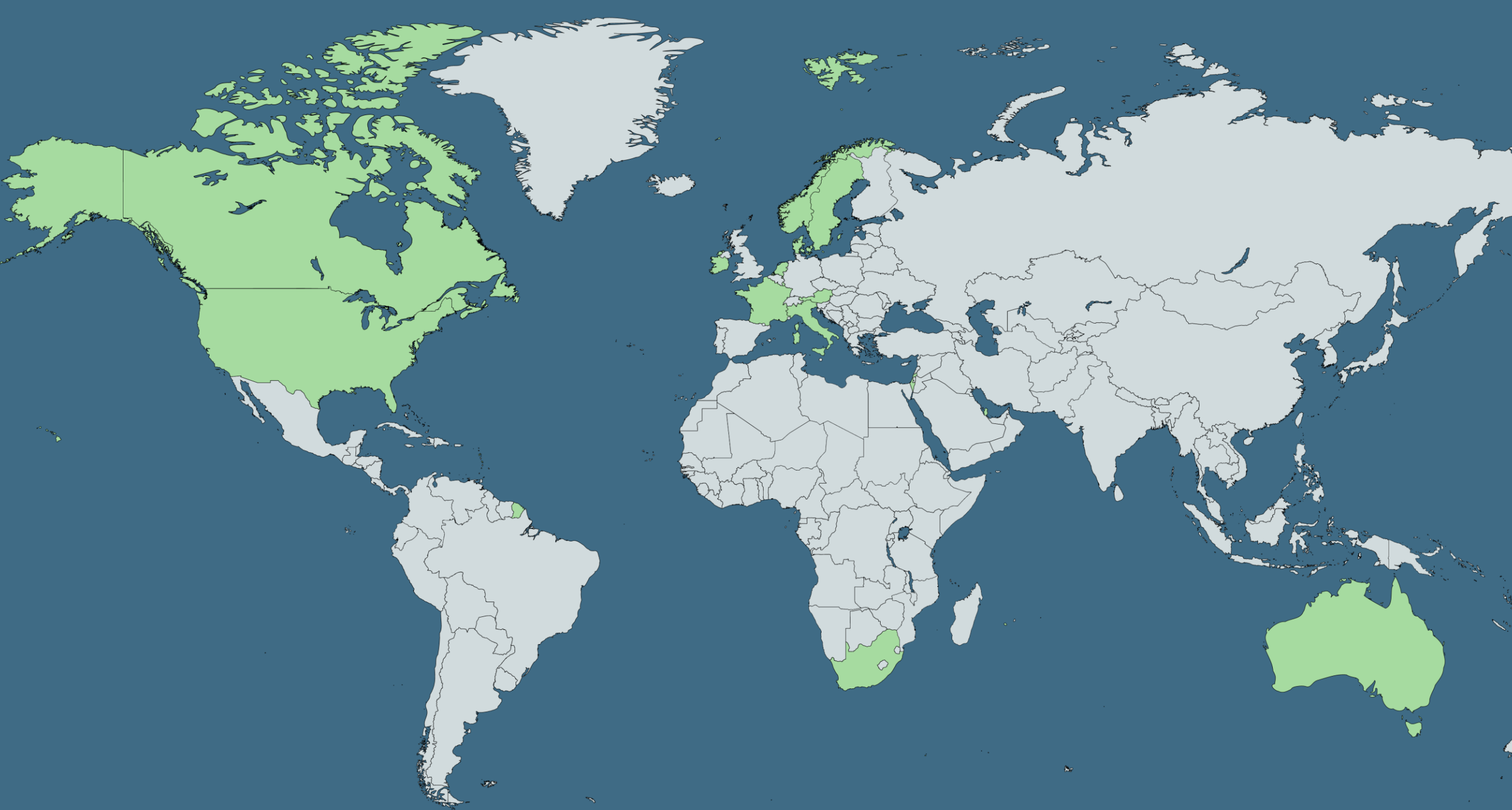
Based in
Copenhagen

10
staff

Developed for and by **Consortia**

47

Consortia





Denmarks Electronic
Research Library



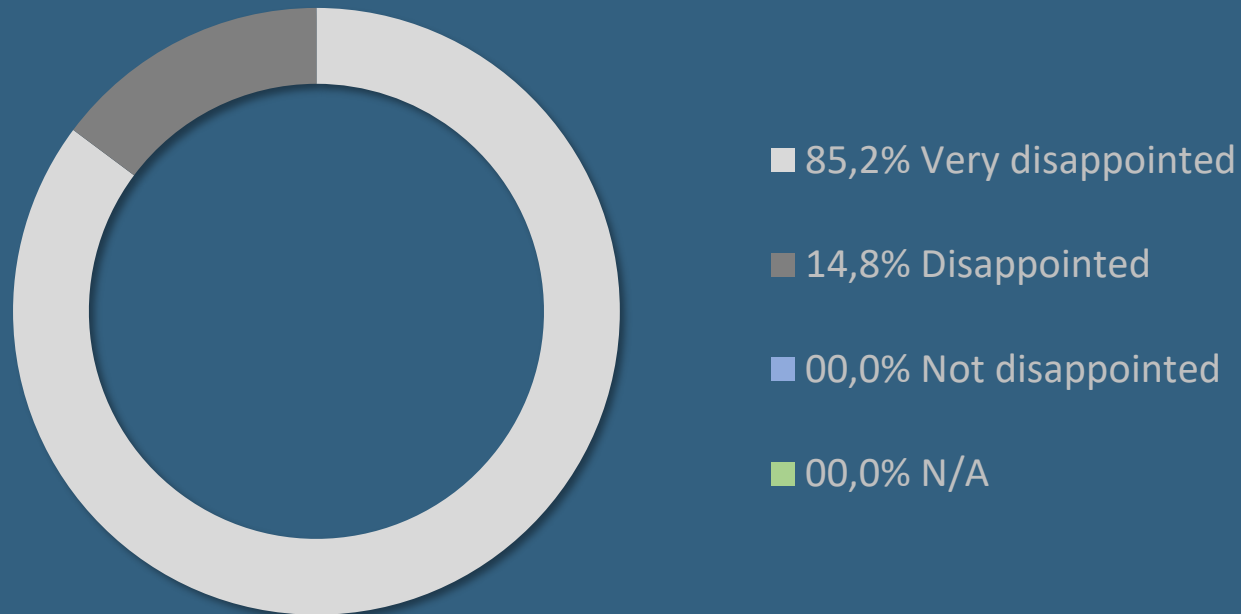
مكتبة قطر الوطنية
QATAR NATIONAL LIBRARY



Consortia

Feedback

How would you feel if you could no longer use ConsortiaManager?



100% Renewal rate since beginning

*“It completely **simplifies and streamlines** our annual renewal process, and the subsequent reporting.”*

*“Our consortium relies heavily on specialized software that manages acquisitions. **Not having it would make us a car without an engine**”*

*“We have plans to grow our opt in program by offering more products and CM allows us the **ability to manage even more member subscriptions**”*

*“It's become a **very useful tool** for our consortium. I wouldn't want to revert back to how we used to record subscriptions.”*

*“We **rely** on the reporting tools in CM the most. It makes it easier for us to pull out data whenever needed”*

*“It is integrated into our workflow and systems, and it has been **incredibly helpful** in streamlining aspects of our work.”*

*“ConsortiaManager has become an integral part of our electronic resource maintenance, renewal, and order processing. It's helped streamline our workflows and made processes more transparent for members. It's more than a tool - **it's a critical part of our eResources infrastructure**”*

*“CM has **great functionality**, especially for the ordering process and a place to house subscription information”*

*“CM has become a **critical part** of our infrastructure and I don't know how we would be able to return to managing everything by email and spreadsheets.”*

What is the main benefit you receive from CM?

- The member libraries can easily **see what we offer**, other libraries that use the same product, and their own history.
- A robust system that allows me to **communicate efficiently** with members about upcoming renewals and subscriptions. A record keeping system that allows me to have a **one-stop-shop** for subscription and renewal information, licenses, title lists, and notes about previous issues / experiences.
- Having the license agreements and terms assigned to the acquisitions they govern. In general, **more engagement and participation from librarians** that use the system.
- Recordkeeping/documentation of data and **reporting tools**
- Procurement workflow management, ability for members to view shared data beyond just subscription information. It is fast becoming our **central information hub**.
- **Storage** of publisher/subscription/cost data, including **member view** of that data.
- **Electronic Resource Management** in one place that can be accessed by all consortia members
- Workflow **efficiencies** and **time savings**.
- Having everything in one place. **Easy** to publish, manage prices and receive orders from members.
- Provide detailed information for our libraries regarding their acquisitions and **billing** and products available for ordering.

What is the main benefit you receive from CM?

- Ease of ordering/process **transparency**
- Everything related to resources is **in one place** where I can see it...and the member librarians can see it as well.
- The main benefit is that it's a one-stop shop for all of the purchasing & licensing related aspects of my job - pricing, purchasing, ordering, emails, storing historical data, FTE information, **contact information** for members and vendors. I know that our members appreciate this as well.
- It is an order based system with several layers of **tracking and organizing information**
- An easy to use ordering system that produces an order form and creates a **record trail** of subscriptions.
- It saves us time; we have **less errors** in pricing; our members love it because it is easy to use.
- Keeping member renewal decisions and pricing all in one place. Ditto for **vendor communications**.
- To have a very good **contract management system** in place in which we can have everything 'in one'
- Giving our members an interface and **direct access** to their information and invoices.
- The **workflow** at large and the centralized information.
- It allows us to **provide high quality consortia services to a very large number of institutions using remarkably few resources** = hugely cost saving on the consortia side

Common Benefits

Member value

- More products offered
- Member overview of offers and pending renewals
- Share license, product and price info
- Create cost-avoidance reports (Cost savings for members)
- Allow quick self-service for members
- Manage IP-address changes and FTE data

*“It saves us time; we have less errors in pricing;
our members love it because it is easy to use.”*

Save Time

- Efficient admin workflow
- Eliminate manual hacks
- Execute tasks at a fraction of the time
- Easy reporting
- Minimize basic member questions
- Chase renewals automatically

*“ConsortiaManager **saves me days and days** worth of data entry work. The automated nature of CM means fewer mistakes”*

Technology

- Proven solution vs. custom-built system
- ConsortiaManager can be implemented in as little as 1 month
- Accessible from home or on the road
- Constantly updated and maintained
- Constant development
- Input of more than 40 consortia worldwide
- Being prepared for future integrations

*“It allows us to provide high quality consortia services to a very large number of institutions using remarkably few resources = **huge cost saving** on the consortia side”*

Our
Purpose

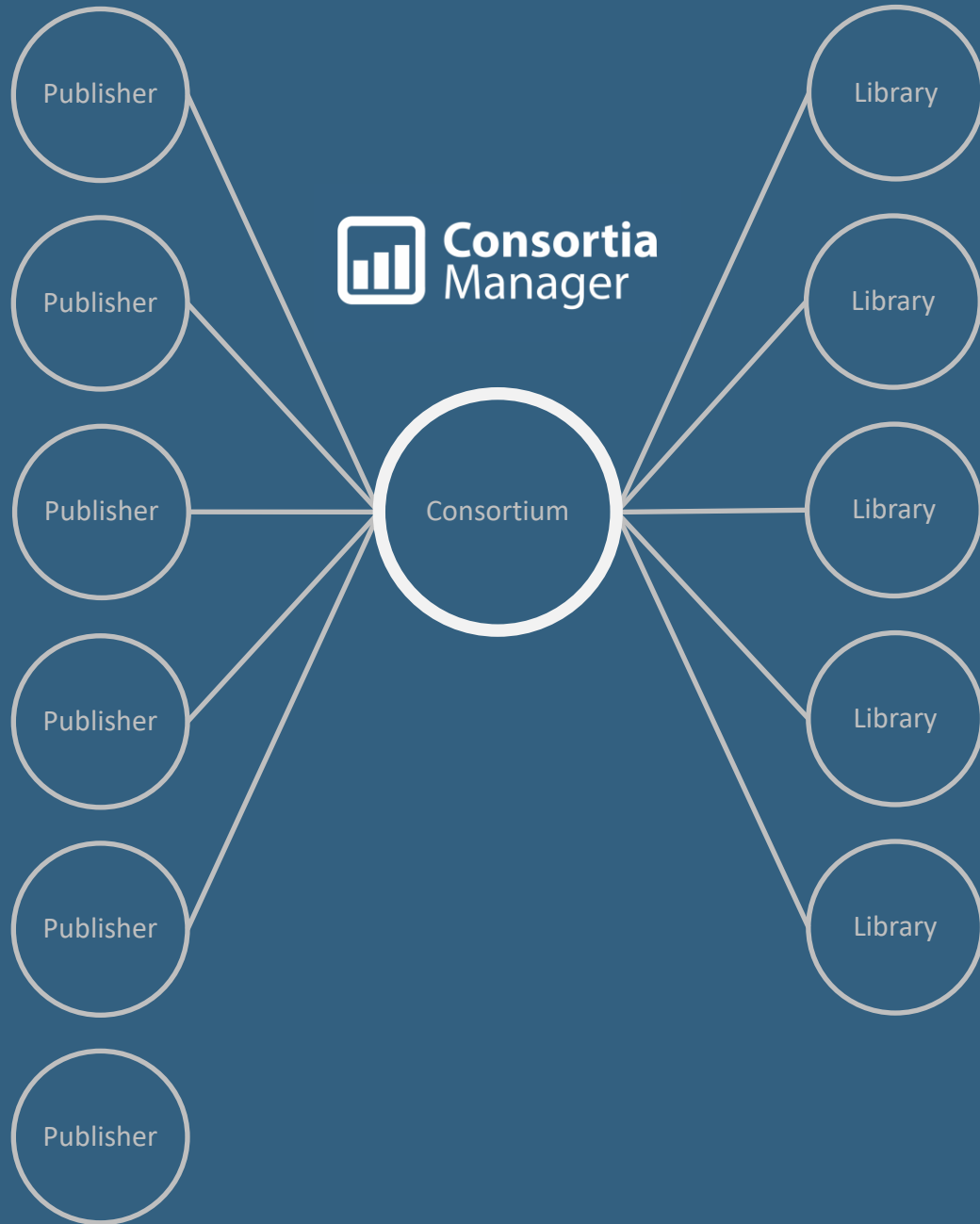
Streamline

Workflows

and improve

Decision
support

The Consortium



Invoices

Tasks

Budgets

Emails

Open Access

Overview

Renewals

Manual processes

Communication

Collaboration

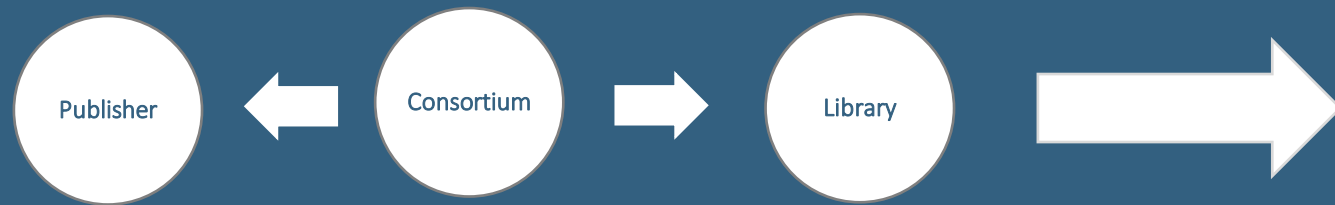
Research output

Orders

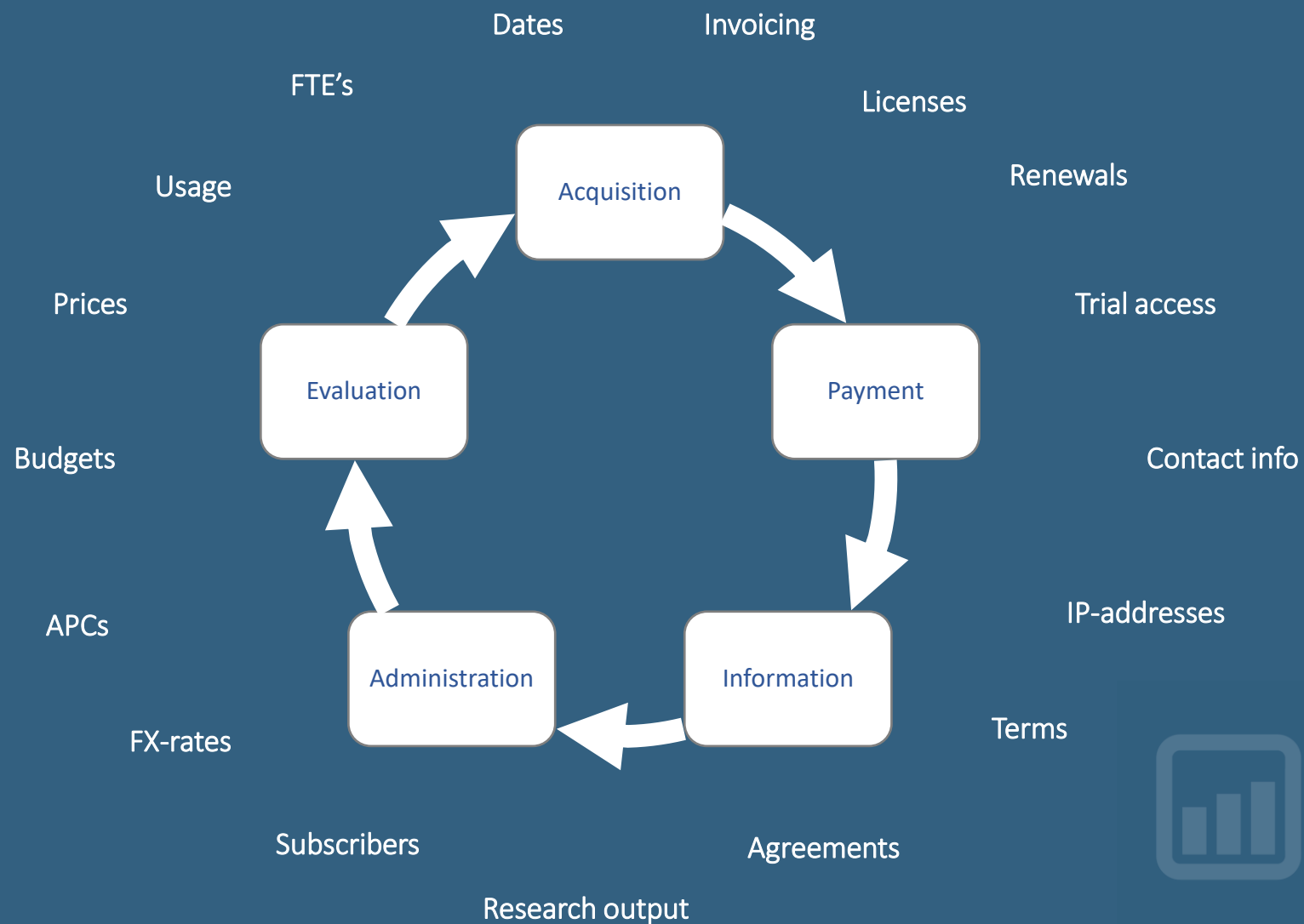
Usage data

Separate silos

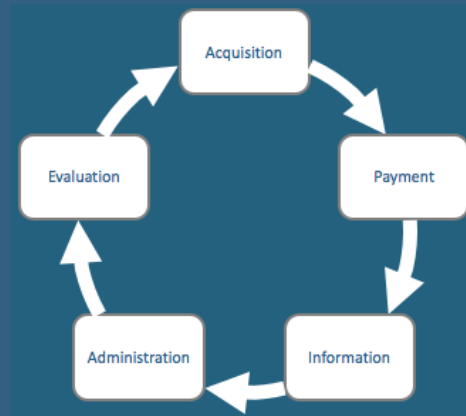
Communication



Data



Structure



PLAN		NEGOTIATE		FINALISE		CONFIRM		INVOICE	
Schedule	20	Price calculations	7	Send summary		Place orders	7	Library invoices	11
Request data	11	Upload content	19	Approve summary	2	Verify orders	4	Verify payments	2
Start renewals	10	Upload offer summary	6	Publish offers	1	Publisher licenses	1	Collection	1
Request usage				Send reminders	16	Internal signatures		Publisher invoices	1

Workflow

Task overview TOGGLE TASK PROGRESS All users ▼

PLAN	→	NEGOTIATE	→	FINALISE	→	CONFIRM	→	INVOICE	
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The **acquisition** cycle defined by the Consortium

Demo

Thank you

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